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Regulating children's exposure to food marketing on television: are the restrictions during children's programmes enough?

Živa Lavriša^a, Hristo Hristov^a, Bridget Kelly^b, Igor Pravst^{a,c*}

^a Nutrition Institute, Tržaška cesta 40, 1000 Ljubljana, Slovenia;

^b Early Start, School of Health and Society, University of Wollongong, Northfields Ave
Wollongong, New South Wales 2522, Australia;

^c University of Ljubljana, Biotechnical Faculty, Jamnikarjeva 101, 1000 Ljubljana, Slovenia.

ziva.lavrisa@nutris.org, hristo.hristov@nutris.org, bkelly@uow.edu.au

* corresponding author: igor.pravst@nutris.org, +386 590 688 72, fax: +386 1 300 79 81

Abstract: Due to rising global rates of childhood obesity, the World Health Organization (WHO) has recommended the adoption of policies to restrict children's exposure to the advertising of unhealthy foods and beverages. In 2017, the Slovenian government introduced regulations to restrict the advertisement of unhealthy foods and beverages during designated children's television programming. The objective of our study was to assess the impact of these regulations on children's exposure to food advertising, including during children's programmes and at peak viewing times for children. Using a standardised methodology, we investigated a large sample of 6479 food advertisements broadcast during 1652 h of television programming between 2016 and 2018 on the five most popular television channels for children aged 4–9 years. Advertised food products were coded using the WHO Regional Office for Europe Nutrient Profile Model, modified for Slovenia. The average overall frequency of not permitted (unhealthy) food advertising (\pm SD; standard deviation) per hour was 2.90 ± 3.22 (2016), 2.66 ± 3.55 (2017), or 2.13 ± 3.04 (2018) ads/h/channel. The frequency of not permitted food ads decreased to 0.02 ± 0.01 per h/channel during cartoons and other children's programmes in 2018. The new Slovenian food marketing regulations have reduced the advertising of unhealthy foods during children's programmes. However, children's viewership rates are also high outside of this designated programming and, as such, children's overall exposure to unhealthy food advertising is unlikely to have been reduced considerably by the regulations. Future policy interventions should be planned to cover not only children's programmes but also broadcasting periods that include the greatest numbers of child viewers. The implementation of such policies would be more challenging given that children's peak viewing times often intersect with prime time.

Keywords: marketing, advertising, children, advertising restrictions, food marketing, television advertising

42 Childhood obesity has been increasing in recent decades, making it a serious global public
43 health problem. Globally, nearly one in five children or adolescents is overweight or obese;
44 without intervention, these young people are likely to continue to carry excess weight into
45 adulthood (1). Currently, approximately 13% of the world's population is obese and thus
46 more susceptible to noncommunicable diseases (NCDs) and premature death than those with
47 a normal body weight (2).

48 Children's exposure to food marketing is recognised as one of the important contributors to
49 unhealthy weight gain in childhood. There is convincing evidence that exposure to this
50 marketing affects children's food preferences, nutrition knowledge and consumption patterns
51 (3, 4). This is especially concerning given that the marketed foods are typically those with an
52 unfavourable nutritional composition: high in added salt, sugar and fats (5). Therefore,
53 restricting children's exposure to food marketing is an important global priority for obesity
54 and NCD prevention (6-8). The adoption of policies to reduce the impact of the marketing of
55 unhealthy foods and beverages to children was identified in the World Health Organization
56 (WHO) Global Action Plan for the prevention and control of NCDs 2013–2020 (8).
57 Monitoring is needed to ensure adequate policy implementation, as well as for evaluating the
58 impact of the implemented policies and suggesting any necessary modifications. To support
59 the harmonised monitoring of food marketing across different countries, a standardised
60 protocol was developed by INFORMAS (9), the International Network for Food and Obesity:
61 Non-communicable Diseases (NCDs) Research, Monitoring and Action Support (10). Tools
62 for monitoring food and beverage marketing to children are also provided by the WHO
63 Regional Office for Europe (11).

64 Despite the high-level calls from international health organisations to limit children's
65 exposure to unhealthy food marketing, progress in implementing effective policies has been
66 relatively slow and mostly limited to industry-led initiatives, which have often been shown to
67 be less effective than statutory approaches (12-15). In Europe, approximately half of the
68 countries from the region report taking legal steps towards limiting the advertising of foods
69 high in saturated fats, trans fats, free sugars and/or salt (HFSS) to children (16). As voluntary
70 self-regulation programmes are insufficient for limiting children's exposure to the marketing
71 of unhealthy foods, the WHO recommended that governments adopt comprehensive legal
72 restrictions that would protect children from the harmful effects of such advertising and work
73 in the best interests of children (17). In Europe, the WHO Regional Office for Europe
74 proposed a nutrient profile model that works as a template for governments to define which

75 foods and beverages would be permitted for advertising to children (18). This model can be
76 adapted to best suit each country's needs.

77 Governments need to define the specific platforms to which marketing restrictions would
78 apply. Besides television broadcasting, children can also be influenced through other media
79 platforms, such as web pages, social media and smartphone applications. In Europe, the
80 current restrictions on food advertising to children mostly apply to broadcasted television
81 advertising, while other platforms are not yet covered to such an extent (17). There are
82 substantial differences between countries regarding the age limit and broadcast periods to
83 which the regulations apply. For example, in the United Kingdom (19), Ireland (20) and
84 Portugal (21), the restrictions apply not only to children's channels and children's
85 programmes but also to the proportion of children in the viewing audience of particular
86 television programmes. In some other countries, such as Turkey (22), Latvia (23) and
87 Lithuania (24), food marketing restrictions apply only to children's programmes. In Slovenia,
88 guidelines for creating rules on which foods can be advertised during children's programmes
89 (25) were implemented in January 2017. These guidelines were a part of legislation protecting
90 children from potentially harmful content (26), which includes exposure to unhealthy food
91 advertising. However, the legislation states that each broadcast provider should create its own
92 rules for restricting the advertising of unhealthy foods to children, considering the existing
93 guidelines on this topic, but does not ban such advertising directly.

94 The objective of our study was to evaluate the impact of the new Slovenian regulations on
95 restricting television advertising of unhealthy foods to children during children's programmes.
96 To provide further insights about the possible migration of food advertising into unregulated
97 broadcast periods, both children's and nonchildren's programmes were analysed. For
98 comparison, peak vs. nonpeak children's viewing times were also investigated. Considering
99 that regulatory intervention in Slovenia was introduced in January 2017, the study was
100 conducted using pre- and post-regulation advertising data (2016–2018).

101 **Methods**

102 *Collection of material*

103 Data collection and analysis were performed according to the standardised INFORMAS
104 protocol (10) and WHO recommendations. Sampling was done in Slovenia on five TV
105 channels with the highest viewing rates of children (4–9 years old) in 2016–18. Viewing rates
106 for each TV channel included and programme lists were provided by AGB Nielsen, an agency
107 that captures television viewing in 450 households, with about 1300 individual viewers in

108 Slovenia. Households included in the panel represent a cross section of representative homes
 109 across the country. Measurements are performed using a people meter system that provides
 110 information about who is watching which television channel at what time. In line with the
 111 protocol (10), yearly observation periods were from March until the end of May, excluding
 112 school and national holidays. Data for the year 2017 were therefore collected right after the
 113 restrictions were introduced. For each yearly observation period, nine days (five weekdays
 114 (WD) and four weekend days (WE)), were randomly selected, with a daily observation time
 115 from 6:00 to 22:00. If a specific television channel did not broadcast during the whole
 116 observation time, sampling was done for its time of broadcast. Altogether, 1652 h of
 117 programming were analysed. For each year, the sample included two national TV channels
 118 (SLO1 and SLO2), one commercial TV channel (POP TV) and two children TV channels
 119 (OTO and Minimax in 2016 and 2017; OTO and Nickelodeon in 2018). All broadcasted
 120 advertisements were identified, while recordings of these advertisements were saved for
 121 detailed content analysis. Considering the focus of this study, broadcasting time periods were
 122 categorised using two different assessment types:

- 123 - Based on the type of programme and target audience, all broadcasting was coded
 124 either as “children’s programme” or “other programme”. Typical children’s
 125 programmes were cartoons, children’s shows and similar content produced
 126 specifically for a child audience. Our sample included 741 h of children’s programmes
 127 (248, 235 and 258 h in 2016, 2017 and 2018, respectively; Table 1). Children’s
 128 programmes were identified based on the broadcast provider’s classification of TV
 129 programmes. All children’s programmes were subject to the 2017 policy intervention.
- 130 - Based on viewing rates, all broadcasting was also coded as either “peak child viewing
 131 times” or “other viewing times”. For the purpose of this study, the peak child viewing
 132 times were considered the five hours of broadcast programming with the highest
 133 viewing rates among children aged 4–9, assessed separately for weekdays and
 134 weekends (Table S1). Our sample included 501 h of peak child viewing times (163–
 135 175 h per year; Table 1). It should be noted that “peak child viewing times” were only
 136 partially affected by the regulatory intervention (only when children’s programmes
 137 were broadcasted during peak child viewing times).

138 **Table 1.** Television sample description by assessment type.

Assessment type	Time slot	Hours recorded per year	Total hours recorded

	Children's Journal	2016: 248	
By type of programme	programmes (CP)	2017: 235 2018: 258	741
	Other programmes (OP)	2016: 298 2017: 311 2018: 302	911
By viewing rates (Children: 4–9 years old)	Peak child viewing times (CT)	2016:163 2017:163 2018:175	501
	Other viewing times (OT)	2016: 383 2017: 383 2018: 385	1151

139

140 *Content analysis*

141 Television advertisement was considered to be any paid commercial message broadcasted
142 during a programme within the observation period. The term “food advertisement” referred to
143 advertisements for any food or drink products as well as for food retailers (supermarkets and
144 restaurants) and food companies, even though there was no specific product depicted. The
145 term does not cover other types of marketing (i.e., product placement in shows, sponsorship
146 of television shows, etc.). For each food advertisement, a variety of variables were coded
147 according to the INFORMAS protocol (10), including the date, channel and time of broadcast;
148 the programme category; the advertisement type; information on the product depicted, such as
149 the company and brand name of the product; influence elements in the advertising strategy
150 (cartoon/company-owned character; licenced character; amateur sportsperson; celebrity;
151 movie tie-in; famous sportsperson/team; non-sports/historical events/festivals; ‘for kids’;
152 awards; and sports event); premium offers (game and app downloads; contests; 2-for-3 or
153 another similar deal; 20% extra or another similar offer; limited edition; social charity; gift or
154 collectable; price discount; and loyalty programs), benefit claims (sensory-based
155 characteristics; new brand development; suggested use; suggested users are children or the
156 whole family; emotive claims; puffery (claiming to be advantageous over other products);
157 convenience; and price); and the presence of claims (health-related ingredients claims;
158 nutritional content claims (e.g., low fat); comparative nutritional claims (e.g., reduced fat);
159 general health claims (e.g., healthy diet); nutritional and other function claims (e.g., calcium is
160 good for bones); reduction of disease risk claims; and other claims (e.g., organic)).

162 For further analysis, the advertised food products, brands or retailers were identified and the
163 foods included in the advertisements were profiled using a Slovenian modification of the
164 WHO Regional Office for Europe Nutrient Profile model (WHO NP) (18)(25). Slovenian
165 modification was made on the basis of specific lifestyle and dietary habits in Slovenia, and
166 with consideration of dietary guidelines for children (27). The WHO Regional Office for
167 Europe developed this model as a tool to help EU member states introduce regulations on
168 marketing foods to children. Countries should modify it to meet their specific food supply and
169 cultural eating patterns. In Slovenia, the WHO NP model was adopted with the following
170 modifications:

- 171 - The food category “Beverages” has a new subcategory, “plant-based drinks,” which
172 includes various plant-based milk-like beverages like soy, rice, oat and almond milk.
173 Total sugars in this subcategory are limited to 10 g/100 g, the salt content should not
174 exceed 0.2 g, and they should not contain artificial sweeteners.
- 175 - Advertising of 100% fruit and vegetable juices/smoothies is permitted.
- 176 - In the category “Milk drinks,” the upper limit for total fat is 3.5 g/100g and the total
177 sugar limit is 10 g.
- 178 - For “Breakfast cereals,” the minimum fibre content is 6 g/100 g and the maximum salt
179 content is reduced to 1.2 g/100 g.
- 180 - “Yoghurt, sour milk, cream and other similar foods” is divided into two subcategories:
181 “Yoghurt, sour milk and similar,” for which the upper limit for total fat content is 3.2
182 g/100 g and 2.6 g for saturated fat; also, artificial sweeteners are not allowed; and
183 “Cream and butter,” which are not permitted in advertising.
- 184 - For “Fresh or dried pasta, rice and grains,” the maximum salt content is reduced to 1
185 g/100 g.

186 All advertisements were first checked to determine if they included a product that was eligible
187 for nutrient profiling. Advertisements for products such as food supplements, alcoholic
188 beverages, baby food, coffee and tea; advertisements that do not promote specific food
189 products; and those that advertise food retailers/restaurants were identified separately and
190 coded as “foods not for profiling.” The Nutrition Institute’s database of branded foods in the
191 Slovenian food supply (CLAS database) (28, 29) was used to provide data on the nutritional
192 composition of foods, needed for the nutrient profiling of advertised foods. Where more than
193 one food product was included in the food advertisement, the first product presented was

194 coded. Advertisements for products eligible for nutrient profiling were coded either as
195 “permitted” or “not permitted” for advertising to children.

196 Advertisements for food companies or food store brands (as distinct from food product
197 brands) were also included as food or beverage-related advertisements. To illustrate what
198 types of food advertisements were broadcasted, the following categories were used in addition
199 to those defined by the WHO NP model: supermarket advertisements (ads for supermarket
200 chains, showing different food products, sold in specific supermarkets); food company brands
201 (ads showing only the brand of a certain food producing company); food supplements; alcohol
202 (alcoholic beverages); and other (coffee, seasoning blends). A full list of the categories is
203 provided in Table S5.

204 *Data analysis and statistical analyses*

205 Data were collected in Microsoft® Excel 16.0 (Redmond, WA, USA) using spreadsheets,
206 available as supporting tool of the INFORMAS protocol (10). The advertising frequency was
207 determined by calculating the number of advertisements per hour, per channel for each year.
208 This was further divided into the advertising frequency of permitted and not permitted foods
209 in different time slots (CP, OP, CT, OT). For each sampling year, the most frequently
210 advertised food categories were also determined. Data-weighting was used to overcome
211 variations in advertising between weekdays and weekends and to derive estimates from
212 combined weekday and weekend day data. We also investigated which persuasive marketing
213 techniques were commonly used in different time slots.

214 Chi square testing was performed to analyse trends in the advertising of not permitted foods in
215 different years for different time slots. Additionally, Chi square testing was used to test for
216 differences in the distribution of different child persuasion strategies per type of program
217 (time slot) and year. Two-way ANOVA was performed to analyse the influence of the
218 assessment type and year on advertising frequency.

219 To ensure interrater reliability, two researchers each coded 1 h of television programming.
220 Discrepancies were found in 2% of results, showing good agreement (30). Discrepancies were
221 resolved to ensure further coding consistency.

222 **Results**

223 Altogether, we analysed 1652 h of broadcasted television (546 h in 2016, 546 h in 2017 and
224 560 h in 2018; Table 1) and 6479 food advertisements. As shown in Table 2, the number of
225 food ads was similar in all three observation years (ranging from 2119 in 2017 to 2190 in

226 2016). Around 23% of all television advertisements were for food and beverages. The
 227 observed average advertising frequency for food and beverages was not significantly different
 228 across years (3.91 ads/h/channel in 2016, 3.78 ads/h/channel in 2017 and 3.88 ads/h/channel
 229 in 2018, $p = 0.98$). Besides food and beverages that were considered as part of the WHO
 230 nutrient profiling, Table 2 also includes advertisements for coffee, tea, nutritional
 231 supplements, alcohol, food brands, baby foods and toddler formula and also for food
 232 companies, retailers and outlets that do not promote specific food products. Focusing on ads
 233 where nutrient profiling was possible, the frequency of ads for not permitted foods was
 234 notably higher than for permitted foods for all years, but the difference between the frequency
 235 of permitted and not permitted foods was not statistically significant ($p = 0.07$), nor was the
 236 interaction between years and nutrient profiling outcome significant ($p = 0.86$). The lowest
 237 ratio of ads for permitted versus not permitted foods was observed in 2018 (1:2), while
 238 notably higher ratios of not permitted foods were observed in 2016 and 2017 (1:3 and 1:5,
 239 respectively). Television data from 2018 had the lowest overall frequency of ads for not-
 240 permitted foods (2.13 ± 3.04 ads/h/channel), and the highest frequency of ads for permitted
 241 foods (1.16 ± 1.45 ads/h/channel).

242 **Table 2.** Average frequency of television food and beverage advertising in different years,
 243 applying the Slovenian modifications of the WHO Regional Office for Europe Nutrient
 244 Profile model.

Year	% Ads for Food*	All Ads for Food (N)*	Average Frequency of Food Ads/h/Channel (SD)			Ratio Permitted: Not permitted
			All Food*	Permitted**	Not-permitted***	
2016	24	2190	3.91 (4.37)	0.88 (1.05)	2.90 (3.22)	1:3
2017	23	2119	3.78 (4.60)	0.58 (0.80)	2.66 (3.55)	1:5
2018	23	2170	3.88 (4.82)	1.16 (1.45)	2.13 (3.04)	1:2

245 Notes: The ratio of permitted to not permitted was only calculated for products eligible for nutrient
 246 profiling according to the WHO Regional Office for Europe Nutrient Profile model. * “All food”
 247 includes advertisements for coffee, tea, alcohol, food brands, nutritional supplements, baby foods and
 248 toddler formula. In addition, it covers advertisements for food companies, retailers and outlets that do
 249 not promote specific food products. **“Permitted” means products that were eligible for nutrient
 250 profiling and scored as “permitted” for advertising according to the WHO Regional Office for Europe
 251 Nutrient Profile model. *** Not permitted means products that were eligible for nutrient profiling and

252 scored as “not permitted” for advertising according to the WHO Regional Office for Europe Nutrient
 253 Profile model.

254 As presented in Table 3, advertising of not permitted foods during children’s programmes
 255 dropped notably in 2017, after the implementation of the new regulations for restricting the
 256 advertising of unhealthy foods. However, the frequency of not permitted food ads during peak
 257 child viewing times was unchanged across years (from 2.02 ± 1.54 in 2016 to 2.26 ± 3.03
 258 ads/channel/h in 2018; $p > 0.05$; Table 3). While during children’s programmes we observed a
 259 trend for a reduction in the proportion of not permitted ads (from 11% in 2016 to 3% in 2018),
 260 this was not the case during peak child viewing times. During peak child viewing times the
 261 proportion of not permitted food ads increased from 21% in 2016 to 34% in 2018 ($p = 0.003$;
 262 Figure 1). The average frequencies of food ads in peak child viewing times show a similar
 263 trend, with the highest frequency of not permitted foods in 2018 (2.26 ± 3.03 ads/channel/h, in
 264 comparison with 2.02 ± 1.54 in 2016), while the opposite trend was observed in other viewing
 265 times (Table 3). To understand this, we looked at specific television channels. We observed
 266 that the frequency of overall advertising of foods was very low on all children’s channels (an
 267 average of 0.8 ads/h in 2016 and 0.2 ads/h in 2018), while a higher penetration of food ads
 268 was observed on national television channels (up to 5.0 ads/h in both 2016 and 2018) and on
 269 commercial television channels (11.1 and 11.8 ads/h in 2016 and 2018, respectively).
 270 Interestingly, the frequency of advertisements for not permitted foods during peak child
 271 viewing times was lowest in 2018 for all channels, except for commercial television channels
 272 (4.4 ads/h in 2016 and 7.5 ads/h in 2018). On the other hand, the frequency of ads for
 273 permitted foods on the commercial channel also increased from 0.9 ads/h in 2016 to 3.8 ads/h
 274 in 2018. A significant difference between both types of assessment ($p = 0.003$) was observed
 275 in three-year trends for the percentage of advertising of not permitted foods (Figure 1).

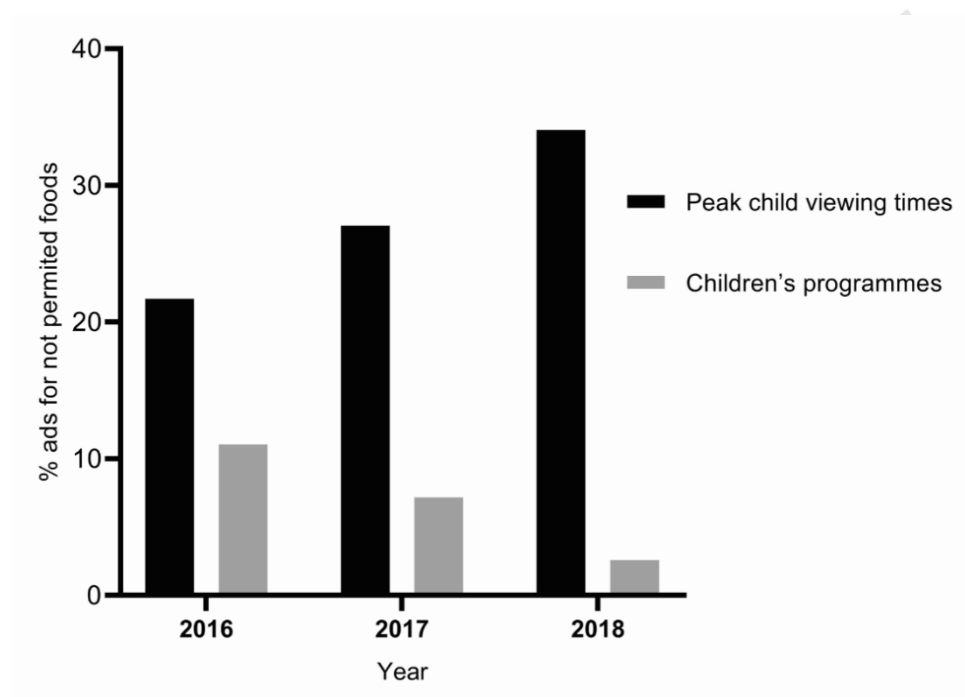
276 **Table 3.** Average frequency of forbidden food and beverage advertisements in children’s and
 277 other programmes and peak child and other viewing times.

	Not permitted food ads/channel/h (SD)			
	Assessment by type of programme		Assessment by viewing rates	
Year	Children’s programmes	Other programmes	Peak child viewing times	Other viewing times
2016	0.16 (0.17)	4.64 (3.94)	2.02 (1.54)	3.30 (4.02)
2017	0.07 (0.07)	4.54 (4.64)	2.26 (2.80)	2.85 (3.90)
2018	0.02 (0.01)	3.83 (3.90)	2.26 (3.03)	2.08 (3.05)

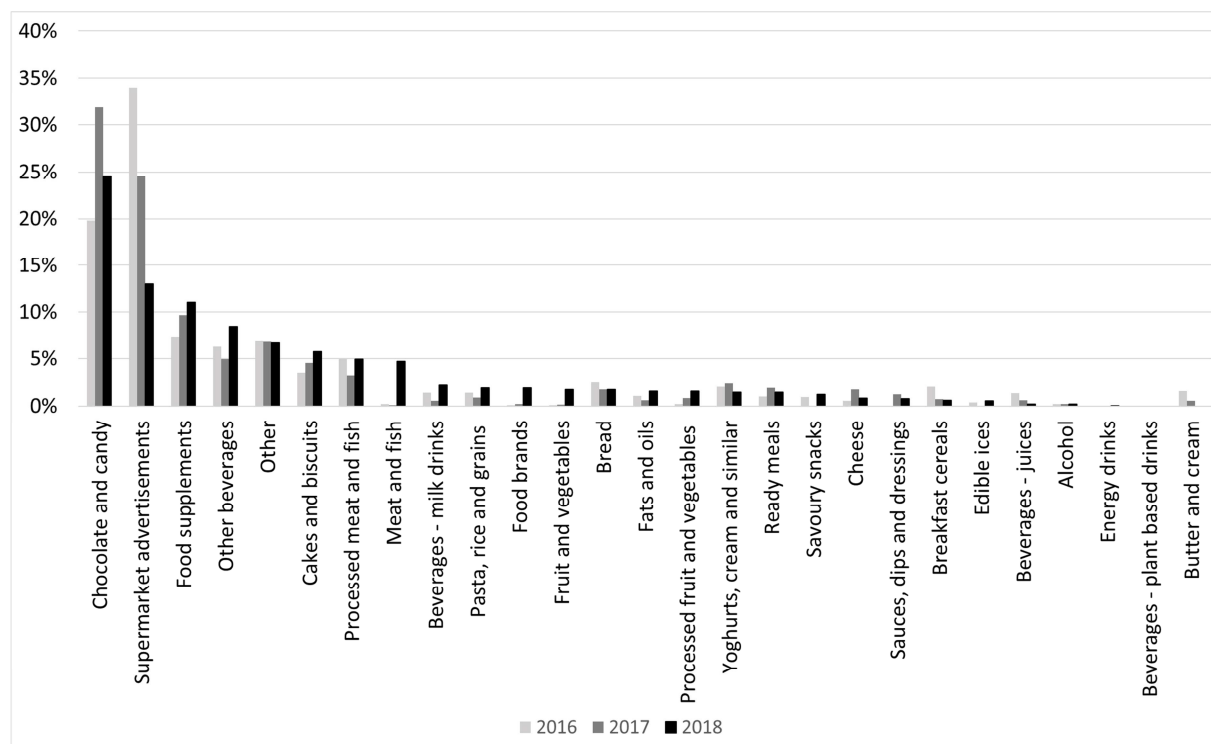
278 Note: children’s channels were excluded because these only aired children’s programmes.

279 Furthermore, the type of food advertisements was analysed according to the WHO NP food
280 categories, modified for Slovenia with the additional categories “Supermarket
281 advertisements,” “Food Brands,” “Food supplements,” “Alcohol” and “Other”. As Figure 2
282 shows, “Chocolate and candy” was the most advertised food category in all three years
283 (representing 25%, 32%, and 20% of all food advertisements in 2018, 2017, and 2016,
284 respectively). Other frequently advertised food categories in 2018 were “Supermarket
285 advertisements” (13%), “Food supplements” (11%) and “Other beverages” (8%).

286 **Figure 1.** Proportion of ads for not permitted foods among all foods eligible for profiling in
287 different years ($p = 0.003$).



288

Figure 2. Proportion of ads in food categories in different years.

290

291 Note: “Other” mostly includes products such as coffee, tea and condiments, which do not fall into any
 292 of the other categories.

293 Finally, we examined the use of different advertising strategies, such as influence elements,
 294 premium offers and the presence of various claims, including nutritional and health claims.
 295 Analysis was performed on advertisements eligible for nutrient profiling. About 35% of all
 296 advertisements in 2018 were linked to some influence elements’ advertising strategy (38% in
 297 2016 and 51% in 2017; Tables 4 and S2). The most common advertising strategies were
 298 advertising messages referring to the statement that specific food is suitable for children (“For
 299 kids”), e.g., an image of a child. These were found on 13% of advertisements in 2018 (21%
 300 and 33% in 2016 and 2017, respectively), followed by cartoons or company-owned characters
 301 (e.g., M&M’s) (16% in 2016 and 8% in 2018). When analysing advertisements aired during
 302 children’s programmes, we found that the occurrence of such messages was much higher
 303 (64% in 2018, 90% in 2017 and 85% in 2016) than in other programmes.

304

Year	2016	2017	2018	2018			
	All ads (%)	All ads (%)	All ads (%)	Ads during children's programmes (%)	Ads during nonchildren's programmes (%)	Permitted food ads (%)	Not permitted food ads (%)
Cartoon/Company char.	16	11	8	64	7	0	12
Licensed character	1	1	0	0	0	0	0
Amateur sportsperson	0	0	3	0	3	1	3
Celebrity (nonsports)	4	7	3	0	3	5	2
Movie tie-in	2	7	0	0	0	0	0
Famous sportsperson/team	1	2	4	0	4	3	5
Nonsports/historical events	0	2	1	0	2	2	1
"For kids"	21	33	13	64	12	0	20
Awards	3	7	8	8	8	13	5
Sporting event	0	0	0	0	0	0	0

306 Note: *Data for advertisements eligible for nutrient profiling ($N = 5776$).

307 An analysis of advertising strategies linked to various premium offers is presented in Table
308 S3. About a quarter of advertisements were linked to some premium offer. This trend
309 increased from 2016 to 2018 (17% and 24%, respectively). In 2018, price discounts (19%),
310 following by loyalty programmes (12%), were most common. Interestingly, in all the
311 observed years, price discounts and loyalty programme premiums were more frequently found
312 on advertisements for healthier (permitted) foods. However, such offers were rarely present
313 during children's programmes. Exceptions are gift/collectable premiums in 2017, which may
314 be due to a large marketing campaign for a dessert product, which was launched during our
315 observation time by an international dairy producer.

316 Nutritional, health and other claims were found on 11%–19% of advertisements, with the
317 highest proportions in 2018 (19%; Table S4). Among these, comparative nutritional (e.g.,
318 reduced fat) and other claims (e.g., organic) were most frequent (8% and 9%, respectively;
319 2018 data). On the other hand, the proportion of various types of health claims was below 1%.
320 Among advertisements during children's programmes in 2018, only comparative nutritional
321 claims were observed, and this was more common on less healthy foods. In 2018, only 4% of
322 all ads for permitted foods included comparative nutritional claims, while in the advertising of
323 forbidden foods the use of such claims was notably higher (10%).

325 This study provides insights into how the regulation of food advertising during children's
326 programmes (introduced in Slovenia in 2017) has affected children's exposure to television
327 advertising of foods. Overall, there was a decrease in the overall frequency of advertising of
328 not permitted foods between 2016 and 2018, but the differences were not statistically
329 significant. This was due to considerable variability between the observed television channels.
330 Commercial TV channels showed more advertising of not permitted foods than national
331 channels. The lowest frequency of ads for not permitted foods during children's programmes
332 was observed after the regulatory intervention, indicating a positive impact on minimising the
333 advertising of unhealthy foods during this type of broadcast. While this is encouraging,
334 reported data show that "peak child viewing time" is only partially considered as "children's
335 programmes" (viewing rates provided by AGB Nielsen), so a considerable proportion of
336 television programmes with high children's viewing rates is not regulated. As such, the
337 impact on children's overall exposure to unhealthy food advertising is limited.
338 Advertisements for foods that are not permitted to be advertised to children increased during
339 peak child viewing times after the marketing regulations were introduced. We observed that
340 children were typically in front of the television in the morning and in the evening. In
341 Slovenia, evening cartoons are commonly aired before the 7 p.m. television news, so peak
342 child viewing time extends into the after-news prime-time slot, which was mostly unaffected
343 by the regulatory intervention. Our results showed that the regulatory intervention did not
344 affect advertising in peak child viewing times because the restrictions only apply to children's
345 programmes and not also to peak child viewing times. Although after the regulation children
346 were less exposed to unhealthy food advertising during children's programmes, they remained
347 exposed to advertising of unhealthy foods during prime time, which often intersects with their
348 peak viewing times. Furthermore, while the frequency of overall advertising of foods was
349 very low on all children's channels, higher penetration of food ads was observed especially on
350 commercial television channels, which are watched by both children and adults. In this way,
351 children are still exposed to food advertising but at different times, with an even higher
352 proportion of advertisements for unhealthy foods. The most frequently advertised food
353 category remains "Chocolate and candy," which was also what we observed in our 2013 study
354 of television advertising (31).

355 Different types of regulations can have different impacts on children's exposure to food
356 advertising (14), so the implemented food policies need to be monitored carefully to enable
357 their improvement and the development of best practices that could be used in other

358 jurisdictions. We observed improvements in overall advertising and in advertising during
359 regulated children's programmes, in that there were fewer advertisements for not permitted
360 foods. On the other hand, the marketing of unhealthy foods during peak child viewing times
361 of commercial television channels (peak child viewing times are not regulated) increased.
362 These results point out a major limitation of the Slovenian regulatory intervention: it only
363 applies to advertisements during and accompanying children's programmes. This was also
364 confirmed in an additional analysis, where we extended the definition of children's
365 programmes and included whole sets of advertisements before and after children's
366 programmes. While in 2018 the frequency of ads for not permitted foods was almost
367 negligible during children's programmes (0.11 ± 0.9 ads/h/channel), a notably higher
368 frequency was observed during the extended children's time (1.07 ± 1.86). Some
369 improvement was still observed when comparing the 2018 and 2016 data (1.89 ± 1.69), but to
370 a lesser extent than for the nonextended children's time. This shows that a possible
371 improvement of the regulation would be an extension of the regulated broadcasting time—for
372 example, a definition of the exact interval before and after a children's programme to which
373 the intervention is applicable. Such a policy has already been introduced in Portugal, where
374 the regulation also covers the 30 min before and after a children's programme (21). If we
375 want to efficiently protect children from the advertising of unhealthy foods, the regulated time
376 periods should be reconsidered. Regulating peak child viewing times could be more effective,
377 but such an approach brings some additional regulatory challenges. Our definition of peak
378 child viewing times was related to audience metrics, which can only be gained for the past.

379 Another limitation of the Slovenian regulation is the limited enforcement tools. The regulation
380 provided a WHO nutrient profiling model, modified for Slovenia, as a tool for broadcasters to
381 identify unhealthy food advertising (26), but it does not specifically ban broadcasting of such
382 advertisements, even during children's programmes. The regulations only state that, based on
383 the provided nutrient profile model, each broadcast provider should prepare their own rules on
384 food marketing to children. While the details of the restrictions are left to the broadcasters, it
385 appears that their interpretation of the regulation has worked in reducing ads in children's
386 programmes, but this will only have a limited impact on reducing the overall exposure to
387 advertising of unhealthy foods as peak child viewing times also appear in other broadcasting
388 periods. What was noted in practice is that some broadcasters committed to display messages
389 about the importance of a healthy diet and exercise before the start of children's programmes
390 in case of broadcasting advertisements for not permitted foods (32), but, considering the target
391 population (children), the effects of such statements are questionable. Although the results of
392 our study show that there was almost no advertising of not permitted foods during children's

393 programmes, the periods before and after children's programmes are not well defined, thus
394 presenting a risk of exposure.

395 Our observation that television advertising of unhealthy foods is particularly strong in peak
396 child viewing times agrees with previous reports on this topic (31, 33-41). The problem
397 persists, especially in evening prime time, when families including children are in front of the
398 television. In these time periods, children's viewing rates are at their peak, yet the regulations
399 do not apply. Such an issue has been identified in other jurisdictions. For example, in the
400 United Kingdom in 2009, with the introduction of television food advertising restrictions,
401 regulators identified that, although there were fewer advertisements for unhealthy foods
402 during children's programmes, such advertising moved to prime-time hours, when both
403 children and adults were watching. They suggested that restrictions targeting a wider range of
404 advertisements and broadcast times were needed to efficiently protect children (42).

405 A recent study that included 22 countries concluded that the current regulatory restrictions in
406 countries did not create an overall more favourable food advertising environment for children
407 compared to countries without such restrictions (43). As seen from our results, food categories
408 that include unhealthy foods still dominate in television food advertising. It is interesting that
409 the advertising of food supplements has increased since 2016; the trend of growing
410 advertising of these products was also noticed in our study on advertising in newspapers and
411 magazines (44). Advertisements for unhealthy foods during peak child viewing times often
412 include persuasive marketing elements, such as brand mascots, cartoon characters and similar
413 (45). This is also what we found in our study, since the use of cartoon characters was much
414 more common during children's programmes, especially in 2017 and 2018, after the
415 implementation of the regulatory intervention in Slovenia. It has been shown that such
416 elements are very appealing to children (46), making the advertised foods even more
417 attractive to children. The use of such persuasive marketing techniques is prohibited in
418 advertising on children's channels and programmes in some countries, such as Chile (47). In
419 Ireland, they went even further: besides the prohibition on using licensed characters for
420 children under 15, advertising of high fat, sugar and salt (HFSS) foods must not be promoted
421 by celebrities and sportspersons or include nutritional and/or health claims (20).

422 In Europe, currently there are no umbrella regulations on food marketing to children, which
423 makes it hard to avoid cross-border marketing. Restrictions would be more effective if
424 European Union (EU) member states encouraged the European Commission to develop and
425 implement effective policies on the EU level, rather than policies being country-specific.
426 However, to maximize efficiency, policies should target not only broadcast media but also

427 other forms of marketing. For example, digital marketing on social media platforms (48, 49)
428 and marketing to children on food packages (50-53), which also poses a risk of children's
429 exposure to marketing of unhealthy foods.

430 A major strength of the reported study is that we were in a position to use a very robust
431 monitoring approach for the assessment of food advertising before and after the regulatory
432 intervention. While many food-related policies are being introduced around the globe, it is not
433 often that the impact of the regulation can be investigated in such detail. Our dataset was very
434 large: we investigated almost 6500 food advertisements, aired in 1652 h of television
435 programming. A common issue is that pre-intervention data is not available or different
436 sampling approaches are used. INFORMAS (10) and WHO (11) guidelines were proved as
437 useful tools to avoid this problem. On the other hand, a limitation of the study is that only five
438 television channels per year were investigated, but these were selected on the basis of actual
439 viewing rates for each year. Therefore, we assured that the television programmes that
440 children watch the most were monitored. The sample included national channels as well as
441 commercial and children's channels. Another limitation is that only nine days per year were
442 monitored, but the same time of the year was monitored in all three observation years, and
443 those nine sampling days considerably exceed the minimal sampling period of four days
444 provided in the WHO recommendations (11). A final limitation is that we did not have access
445 to the actual numbers of children watching specific programmes, which would have enabled
446 us to calculate the exact exposure to advertisements. On the other hand, we had access to
447 viewing rates, enabling us to identify peak child viewing times.

448 **Conclusions and Policy implications**

449 The study showed that restrictions on food marketing during children's television
450 programmes had a positive effect in terms of minimising the exposure of children to the
451 marketing of unhealthy foods. During nonchildren's programmes, this protection was
452 limited—particularly in the prime time of one commercial television channel. To be more
453 efficient, future regulatory interventions should carefully define the regulated periods—for
454 example, extending it to the 30 min before and after the children's programme. Even more
455 efficient protection of children would be provided by extending the regulated periods to peak
456 child viewing times. Furthermore, we have shown that advertisers use cartoon characters and
457 other strong marketing techniques to attract children apart from children's programmes, so the
458 regulation of such marketing techniques would also be appropriate. It should be noted that
459 other media platforms are gaining importance when considering children's exposure to the
460 marketing of unhealthy foods. In most countries, including Slovenia, no restrictions for the

461 marketing of unhealthy foods on websites, social media, mobile applications or sport events
462 exist, which leaves an open space for marketers to reach vulnerable populations like children.
463 Regulators should therefore adopt a comprehensive approach, targeting multiple media
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Declaration of interests

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The authors declare the following financial interests/personal relationships which may be considered as potential competing interests: